INDEX TO VOLUME 63
Business History Review

Surveys and Debates

Livesay, Harold C., "Entrepreneurial Dominance in Businesses Large and Small, Past and Present" 1
Perkins, Edwin J., "The Entrepreneurial Spirit in Colonial America: The Foundations of Modern Business History" 160
Weiss, Marc A., "Real Estate History: An Overview and Research Agenda" 241

Articles

Adelstein, Richard P., " 'Islands of Conscious Power': Louis D. Brandeis and the Modern Corporation" 614
Boyce, Gordon, "The Development of the Cargo Fleet Iron Company, 1900–1914: Entrepreneurship, Costs, and Structural Rigidity in the Northeast Coast Steel Industry" 839
Cobbs, Elizabeth A., "Entrepreneurship as Diplomacy: Nelson Rockefeller and the Development of the Brazilian Capital Market" 88
Cuff, Robert D., "Creating Control Systems: Edwin F. Gay and the Central Bureau of Planning and Statistics, 1917–1919" 588
Dulman, Scott P., "The Development of Discounted Cash Flow Techniques in U.S. Industry" 555
Friedricks, William B., "A Metropolitan Entrepreneur Par Excellence: Henry E. Huntington and the Growth of Southern California, 1898–1927" .. 329
Kenzer, Robert C., "The Black Businessman in the Postwar South: North Carolina, 1865–1880" 61
Mass, William, "Mechanical and Organizational Innovation: The Drapers and the Automatic Loom" 876
Miranti, Paul J., Jr., "The Mind's Eye of Reform: The ICC's Bureau of Statistics and Accounts and a Vision of Regulation, 1887–1940" 469
O'Brien, Thomas F., " 'Rich beyond the Dreams of Avarice': The Guggenheims in Chile" 122
Paterson, Donald G., and Ronald A. Shearer, "Terminating Building Societies in Quebec City, 1850–1864" 384
Quigley, Neil C., "The Bank of Nova Scotia in the Caribbean, 1889–1940" 797
Ridings, Eugene W., "Business Associationalism, the Legitimation of Enterprise, and the Emergence of a Business Elite in Nineteenth-Century Brazil" . 757
Rosen, Christine Meisner, "Business, Democracy, and Progressive Reform in the Redevelopment of Baltimore after the Great Fire of 1904" 283
Schweninger, Loren, "Black-Owned Businesses in the South, 1790–1880" . 22
Stach, Patricia Burgess, "Real Estate Development and Urban Form: Roadblocks in the Path to Residential Exclusivity" 356

Thompson, Gregory L., "Misused Product Costing in the American Railroad Industry: Southern Pacific Passenger Service between the Wars" 510
Waller-Zuckerman, Mary Ellen, " 'Old Homes in a City of Perpetual Change': Women's Magazines, 1890–1916" 715

Review Essay

Kirby, Maurice W., "Institutional Rigidities and Britain's Industrial Decline" 930

Book Reviews

Adams, Eugene H., Lyle W. Dorsett, and Robert S. Pulcipher, *The Pioneer Western Bank—First of Denver, 1860–1980.* Reviewed by Larry Schweikart 192
Albert, Bill, *South America and the First World War: The Impact of the War on Brazil, Argentina, Peru, and Chile.* Reviewed by Tamás Szmrecsányi 704
Aron, Cindy S., *Ladies and Gentlemen of the Civil Service: Middle-Class Workers in Victorian America.* Reviewed by Richard R. John, Jr. 196
Auerbach, Alan J., *Corporate Takeovers: Causes and Consequences.* Reviewed by David B. Audretsch 967
Baskerville, Peter, ed., *Canadian Papers in Business History*, Vol. 1. Reviewed by Barbara Austin 981
Biggart, Nicole Woolsey, *Charismatic Capitalism: Direct Selling Organizations in America.* Reviewed by Susan Porter Benson 956
Blackford, Mansel G., *The Rise of Modern Business in Great Britain, the United States, and Japan.* Reviewed by Wayne G. Broehl, Jr. 216
Boris, Eileen, and Cynthia R. Daniels, eds., *Homework: Historical and Contemporary Perspectives on Paid Labor at Home.* Reviewed by Ruth Milkman .. 954
Bryant, Keith L., Jr., ed., *Railroads in the Age of Regulation, 1900–1980.* Reviewed by John Lauritz Larson 677
Buenger, Walter L., and Joseph A. Pratt, *But Also Good Business: Texas Commerce Banks and the Financing of Houston and Texas, 1886–1986.* Reviewed by Lynne Pierson Doti 194
Burk, Kathleen, *The First Privatisation: The Politicians, the City and the Denationalisation of Steel.* Reviewed by Martin Chick 986
Burrough, Bryan, and John Helyar, *Barbarians at the Gate: The Fall of RJR Nabisco.* Reviewed by Anthony Patrick O'Brien 969
Cameron, Rondo, *A Concise Economic History of the World: From Paleolithic Times to the Present.* Reviewed by James S. Foreman-Peck 975
Carew, Anthony, *Labour under the Marshall Plan: The Politics of Productivity and the Marketing of Management Science.* Reviewed by Thomas A. Schwartz 698
Caton, Hiram, *The Politics of Progress: The Origins and Development of the Commercial Republic, 1600–1835.* Reviewed by David E. Narrett 662
Chposky, James, and Ted Leonis, *Blue Magic: The People, Power and Politics behind the IBM Personal Computer.* Reviewed by Michael S. Mahoney 965
Cipolla, Carlo M., *Money in Sixteenth-Century Florence.* Reviewed by Steven Epstein 700
Clark, Jon, et al., *The Process of Technological Change: New Technology and Social Choice in the Workplace.* Reviewed by Milton Mueller 988

Clark, Paul F., Peter Gottlieb, and Donald Kennedy, eds., *Forging a Union of Steel: Philip Murray, SWOC, and the United Steelworkers*. Reviewed by Dennis C. Dickerson 425
Coates, Austin, *The Commerce in Rubber: The First 250 Years*. Reviewed by Michael French 456
Coclanis, Peter A., *The Shadow of a Dream: Economic Life and Death in the South Carolina Low Country, 1670–1920*. Reviewed by Gregory H. Nobles 947
Cohn, Jan, *Creating America: George Horace Lorimer and the Saturday Evening Post*. Reviewed by Mary Ellen Waller-Zuckerman 670
Conybeare, John A. C., *Trade Wars: The Theory and Practice of International Commercial Rivalry*. Reviewed by Daniel Barbezat 450
Corley, T. A. B., *A History of the Burmah Oil Company*. Volume 2: *1924–1966*. Reviewed by R. P. T. Davenport-Hines 458
Cross, Gary, ed., *Worktime and Industrialization: An International History*. Reviewed by Donald M. Reid 979
Daggett, Kendrick Price, *Fifty Years of Fortitude: The Maritime Career of Captain Jotham Blaisdell of Kennebunk, Maine, 1810–1860*. Reviewed by Gordon Boyce 189
Davenport-Hines, R. P. T., ed., *Markets and Bagmen: Studies in the History of Marketing and British Industrial Performance, 1830–1939*. Reviewed by Ian Keil 221
Davenport-Hines, R. P. T., and Geoffrey Jones, eds., *Enterprise, Management and Innovation in British Business, 1914–80*. Reviewed by Maurice W. Kirby 930
Davenport-Hines, R. P. T., and Jonathan Liebenau, eds., *Business in the Age of Reason*. Reviewed by Ronald M. Berger 455
Davis, Donald Finlay, *Conspicuous Production: Automobiles and Elites in Detroit, 1899–1933*. Reviewed by Olivier Zunz 201
Dethloff, Henry C., *A History of the American Rice Industry, 1685–1985*. Reviewed by A. J. H. Latham 949
Dimson, Elroy, ed., *Stock Market Anomalies*. Reviewed by Malcolm R. Burns 215
Drake, Paul W., *The Money Doctor in the Andes: The Kemmerer Missions, 1923–1933*. Reviewed by Elizabeth A. Cobbs 990
Drummond, Ian M., *Progress without Planning: The Economic History of Ontario from Confederation to the Second World War*. Reviewed by Christopher Armstrong 687
DuBoff, Richard B., *Accumulation & Power: An Economic History of the United States*. Reviewed by James Oliver Robertson 974
Egnal, Marc, *A Mighty Empire: The Origins of the American Revolution*. Reviewed by Herbert Sloan 942
Eichler, Ned, *The Thrift Debacle*. Reviewed by Kenneth A. Snowden 972
Elbaum, Bernard, and William Lazonick, eds., *The Decline of the British Economy*. Reviewed by Maurice W. Kirby 930
Feldstein, Martin A., ed., *The United States in the World Economy*. Reviewed by Robert B. Zevin 442
Felton, John, and Dale Anderson, eds., *Regulation and Deregulation of the Motor Carrier Industry*. Reviewed by Bruce Yandle 678
Fitton, R. S., *The Arkwrights: Spinners of Fortune*. Reviewed by Michael Huberman 693
Folsom, Burton W., Jr., *Entrepreneurs vs. the State: A New Look at the Rise of Big Business in America, 1840–1920*. Reviewed by Mansel Blackford 674
Fremdling, Rainer, *Technologischer Wandel und internationaler Handel im 18. und 19. Jahrhundert: Die Eisenindustrie in Großbritannien, Belgien, Frankreich und Deutschland*. Reviewed by John C. Brown 709

Friedman, David, *The Misunderstood Miracle: Industrial Development and Political Change in Japan*. Reviewed by Michael Cusumano 236
Funigiello, Philip J., *American-Soviet Trade in the Cold War*. Reviewed by Imanuel Wexler 685
Gabler, Edwin, *The American Telegrapher: A Social History, 1860–1900*. Reviewed by Richard R. John, Jr. 424
Galambos, Louis, ed., *The New American State: Bureaucracies and Policies since World War II*. Reviewed by Ellis W. Hawley 684
Galambos, Louis, and Joseph Pratt, *The Rise of the Corporate Commonwealth: United States Business and Public Policy in the 20th Century*. Reviewed by Burton Folsom 209
Galloway, J. H., *The Sugarcane Industry: An Historical Geography from Its Origins to 1914*. Reviewed by Michael J. Gonzales 706
Gerber, David A., *The Making of an American Pluralism: Buffalo, New York, 1825–60*. Reviewed by Richard Oestreicher 675
Gerstle, Gary, *Working-Class Americanism: The Politics of Labor in a Textile City, 1914–1960*. Reviewed by James R. Grossman 950
Gitelman, Howard M., *Legacy of the Ludlow Massacre: A Chapter in American Industrial Relations*. Reviewed by Melvyn Dubofsky 204
Gomes, Leonard, *Foreign Trade and the National Economy: Mercantilist and Classical Perspectives*. Reviewed by Robert V. Eagly 448
Goodman, Jordan, and Katrina Honeyman, *Gainful Pursuits: The Making of Industrial Europe, 1600–1914*. Reviewed by John P. McKay 978
Gorn, Michael H., *Harnessing the Genie: Science and Technology Forecasting for the Air Force, 1944–1986*. Reviewed by Glenn E. Bugos 681
Grayson, George W., *Oil and Mexican Foreign Policy*. Reviewed by Jonathan Brown 446
Gunn, L. Ray, *The Decline of Authority: Public Economic Policy and Political Development in New York, 1800–1860*. Reviewed by Paul A. Gilje 422
Harvey, Charles E., and Jon Press, eds., *Studies in the Business History of Bristol*. Reviewed by Martin J. Daunton 983
Heerding, A., *The History of N. V. Philips' Gloeilampenfabrieken*. Volume 1: *The Origins of the Dutch Incandescent Lamp Industry*. Reviewed by Edmund N. Todd 230
Hildebrand, Karl-Gustaf, *Expansion, Crisis, Reconstruction, 1917–1939*. Reviewed by Harm Schröter 708
Hodges, James A., *New Deal Labor Policy and the Southern Textile Industry, 1933–1941*. Reviewed by Ellis W. Hawley 427
Hoffman, Ronald, et al., eds., *The Economy of Early America: The Revolutionary Period, 1763–1790*. Reviewed by Jackson T. Main 660
Hogan, Michael J., *The Marshall Plan: America, Britain, and the Reconstruction of Western Europe, 1947–1952*. Reviewed by Ellis W. Hawley 213
Hoppit, Julian, *Risk and Failure in English Business, 1700–1800*. Reviewed by Katrina Honeyman 695
Horwitz, Robert Britt, *The Irony of Regulatory Reform: The Deregulation of American Telecommunications*. Reviewed by Richard H. K. Vietor 971
Hounshell, David A., and John Kenly Smith, Jr., *Science and Corporate Strategy: Du Pont R&D, 1902–1980*. Reviewed by Davis Dyer 198
Hunnicutt, Benjamin Kline, *Work without End: Shorter Hours for the Right to Work*. Reviewed by Gary Cross 672
Jones, Russell, *Wages and Employment Policy, 1936–1985*. Reviewed by Derek H. Aldcroft 227

Jones, Stephanie, *Trade and Shipping: Lord Inchcape, 1852–1932*. Reviewed by Gordon Boyce 696
Jones, Stuart, ed., *Banking and Business in South Africa*. Reviewed by Ranald Michie 462
King, Frank H. H., *The History of the Hongkong and Shanghai Banking Corporation*. Volume 1: *The Hongkong Bank in Late Imperial China, 1864–1902: On an Even Keel*. Reviewed by Marie-Claire Bergère 465
Klingaman, David C., and Richard K. Vedder, eds., *Essays on the Economy of the Old Northwest*. Reviewed by David R. Meyer 418
Kloppenburg, Jack Ralph, Jr., *First the Seed: The Political Economy of Plant Biotechnology, 1492–2000*. Reviewed by Diane B. Paul 959
Kolodziej, Edward A., *Making and Marketing Arms: The French Experience and Its Implications for the International System*. Reviewed by Glenn E. Bugos 460
Koot, Gerald M., *English Historical Economics, 1870–1926: The Rise of Economic History and Neomercantilism*. Reviewed by Lawrence Goldman 223
Levi, Darrell E., *The Prados of São Paulo, Brazil: An Elite Family and Social Change, 1840–1930*. Reviewed by John E. Kicza 992
Lewis, W. David, and William F. Trimble, *The Airway to Everywhere: A History of All-American Aviation, 1937–1953*. Reviewed by Eric Schatzberg 434
Lipartito, Kenneth, *The Bell System and Regional Business: The Telephone in the South, 1877–1920*. Reviewed by Leonard S. Reich 961
Lisagor, Nancy, and Frank Lipsius, *A Law Unto Itself: The Untold Story of the Law Firm Sullivan & Cromwell*. Reviewed by Tony Freyer 432
McDowall, Duncan, *The Light: Brazilian Traction, Light and Power Company, Limited, 1899–1945*. Reviewed by Tamás Szmrecsányi 444
Marguerat, Philippe, *Banque et investissement industriel: Paribas, le pétrole roumain et la politique française, 1919–1939*. Reviewed by Eric Bussière 461
Miller, Marc Scott, *The Irony of Victory: World War II and Lowell, Massachusetts*. Reviewed by Allan M. Winkler 682
Mitchell, B. R., *British Historical Statistics*. Reviewed by Forrest H. Capie ... 228
Mowery, David C., and Nathan Rosenberg, *Technology and the Pursuit of Economic Growth*. Reviewed by Richard F. Hirsh 963
Nash, George H., *The Life of Herbert Hoover: The Humanitarian, 1914–1917*. Reviewed by D. Gary Carman 666
Nelson, Daniel, *American Rubber Workers & Organized Labor, 1900–1941*. Reviewed by Stephen Amberg 206
Newman, Scott, and Dilwyn Porter, *Modernization Frustrated: The Politics of Industrial Decline in Britain since 1900*. Reviewed by Maurice W. Kirby 930
Noel, Thomas J., *Growing through History with Colorado: The Colorado National Banks, The First 125 Years, 1862–1987*. Reviewed by Larry Schweikart .. 192
Oestreicher, Richard Jules, *Solidarity and Fragmentation: Working People and Class Consciousness in Detroit, 1875–1900*. Reviewed by Thomas A. Klug 202
Pamuk, Şevket, *The Ottoman Empire and European Capitalism, 1820–1913: Trade, Investment and Production*. Reviewed by C. Ernest Dawn 232
Pencak, William, and Conrad Edick Wright, eds., *Authority and Resistance in Early New York*. Reviewed by Milton M. Klein 944
Pencak, William, and Conrad Edick Wright, eds., *New York and the Rise of American Capitalism: Economic Development and the Social and Political History of an American State, 1780–1870*. Reviewed by Milton M. Klein 944

Pettigrew, Andrew, ed., *The Management of Strategic Change*. Reviewed by Alain Verbeke 689
Quadagno, Jill, *The Transformation of Old Age Security: Class and Politics in the American Welfare State*. Reviewed by Edward D. Berkowitz 211
Rapone, Anita, *The Guardian Life Insurance Company, 1860–1920: A History of a German-American Enterprise*. Reviewed by Philip L. Merkel 958
Reichman, Henry, *Railwaymen and Revolution: Russia, 1905*. Reviewed by Peter Gatrell 710
Rhodes, Jack, *Intercity Bus Lines of the Southwest: A Photographic History*. Reviewed by Margaret Walsh 428
Sass, Steven A., *Entrepreneurial Historians and History: Leadership and Rationality in American Economic Historiography, 1940–1960*. Reviewed by Barry Supple 438
Savage, James D., *Balanced Budgets and American Politics*. Reviewed by Kim McQuaid 440
Schuker, Stephen A., *American "Reparations" to Germany, 1919–33: Implications for the Third-World Debt Crisis*. Reviewed by Emily S. Rosenberg 436
Seely, Bruce E., *Building the American Highway System: Engineers as Policy Makers*. Reviewed by William R. Childs 430
Shelton, Cynthia J., *The Mills of Manayunk: Industrialization and Social Conflict in the Philadelphia Region, 1787–1837*. Reviewed by Mary H. Blewett ... 420
Steinisch, Irmgard, *Arbeitzeitverkürzung und Sozialer Wandel: Der Kampf um die Achtstundenschicht in der deutschen und amerikanischen Eisen- und Stahlindustrie, 1880–1929*. Reviewed by Wilfried Feldenkirchen 231
Stover, John F., *History of the Baltimore and Ohio Railroad*. Reviewed by Richard Saunders 191
Supple, Barry, *The History of the British Coal Industry*. Volume 4: *1913–1946, The Political Economy of Decline*. Reviewed by Gerald D. Feldman 225
Tignor, Robert L., *State, Private Enterprise, and Economic Change in Egypt, 1918–1952*. Reviewed by Robert Vitalis 994
Turrell, Robert Vicat, *Capital and Labour on the Kimberley Diamond Fields, 1871–1890*. Reviewed by Colin Newbury 234
Tweton, D. Jerome, *The New Deal at the Grass Roots: Programs for the People in Otter Tail County, Minnesota*. Reviewed by Peter Fearon 679
von Hippel, Eric, *The Sources of Innovation*. Reviewed by Richard F. Hirsh .. 452
Weissbach, Lee Shai, *Child Labor Reform in Nineteenth-Century France: Assuring the Future Harvest*. Reviewed by Leonard N. Rosenband 702
Williams, Harold A., *The Baltimore Sun, 1837–1987*. Reviewed by Linda Lawson 669
Wray, William D., ed., *Managing Industrial Enterprise: Cases from Japan's Prewar Experience*. Reviewed by Gary D. Allinson 996
Wrigley, E. A., *Continuity, Chance and Change: The Character of the Industrial Revolution in England*. Reviewed by Rick Szostak 691
Yamazaki, Hiroaki, and Matao Miyamoto, eds., *Trade Associations in Business History: The International Conference on Business History 14: Proceedings of the Fuji Conference*. Reviewed by Richard Rodger 453
Young, James Harvey, *Pure Food: Securing the Federal Food and Drugs Act of 1906*. Reviewed by Jack High 664
Ziegler, Philip, *The Sixth Great Power: A History of One of the Greatest of All Banking Families, the House of Barings, 1762–1929*. Reviewed by Mira Wilkins 218